

# Anh Tran

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(September 27, 2020)

## **EDUCATION**

Doctor of Philosophy in Public Policy, Harvard University, MA, 2009  
Dissertation: "Essays on Corruption, Ranking and Competition"  
Advisors: Richard Zeckhauser, Shawn Cole, Ben Olken and Rohini Pande

Master of Advanced Economics, University of New South Wales, Sydney, 1999  
Thesis: "Vietnam in Transition: Regional Influences and Foreign Exchange Regimes"

Bachelor in International Economic Relations, Russian Economic Academy, Moscow, 1994  
Thesis: "Foreign Investment in the Third World: A Case Study of Vietnam", Completed with honors

## **ACADEMIC APPOINTMENTS**

Professor  
O'Neill School of Public & Environmental Affairs, Indiana University, Bloomington, 2019-present

Associate Professor  
School of Public & Environmental Affairs, Indiana University, Bloomington, 2015-2019

Visiting Assistant Professor  
Harvard Kennedy School, Harvard University, 2014-2015

Assistant Professor  
School of Public & Environmental Affairs, Indiana University, Bloomington, 2009-2014

## **PROFESSIONAL APPOINTMENTS**

Member of the Economic Advisory Board to the Prime Minister of Vietnam, 2016-present

Chair, Vietnam Initiative ([www.sangkienvietnam.org](http://www.sangkienvietnam.org)) – a global and independent network of policy research that promotes the economy and development of Vietnam, headquartered at O'Neill School of Public & Environmental Affairs, Indiana University, Bloomington, 2009-present

Co-founder, Vietnam Young Leader Awards – A prestigious scholarship program sponsored by the Vietnamese Government to bring 20 outstanding government officials annually from Vietnam to the U.S. for master and PhD degrees, 2009- present

## **HONORS**

Outstanding Junior Faculty Award  
Indiana University Bloomington, 2013-2014

Best Paper Award in Comparative Policy at the Midwest Political Science Association's Annual Meeting, 2014

McGillivray Award for Best Paper in Political Economy at the American Political Science Association's Annual Meeting, 2013

Honorable Mention  
At the 14th International Anti-Corruption Conference, Bangkok, 2010

Dean's Award for Excellence in Student Teaching  
J.F. Kennedy School of Government, Harvard University, 2007-2008

Asia Pacific Academic Fellow  
United Nations Development Programmes, 2006-2007

Fellow  
Harvard Yenching Institute, 2003-2007

Fellow  
Center for International Development, Harvard University, 2005-2007

Fellow  
Emerging Leaders Program, Asia Foundation, 2002

## **JOURNAL ARTICLES**

Malesky E., J. Todd and A. Tran, "Testing Legislator Responsiveness to Citizens and Firms in Single-Party Regimes: A Field Experiment in the Vietnamese National Assembly," Forthcoming, *Journal of Politics*

DeBacker J., B. Heim, A. Tran and A. Yuskavage. "Tax Noncompliance and Measures of Income Inequality". Forthcoming, *Tax Notes*

Nguyen C.V., and A. Tran, "Are Children an Incentive or Disincentive for Migration? Evidence from Vietnam", 2020, *Economics of Transition and Institutional Change*

Nguyen C.V., R. Mont, A. Tran, "The Effect of Sibship Size on Children's Outcomes: Evidence from Vietnam", forthcoming, *Child Indicators Research*, 13(1), Pages 147-173

Do H., L. Giang, C. Nguyen, A. Tran, "Do Good Governance and Public Administration Improve Economic Growth and Poverty Reduction? The Case of Vietnam", 2019, *International Public Management Journal*, Pages 1-27

DeBacker J., B. Heim, A. Tran and A. Yuskavage, "The Effects of IRS Audits on EITC Claimants", 2018, *National Tax Journal*, 71(3), Pages 451-484

- DeBacker J., B. Heim, A. Tran and A. Yuskavage, "Once Bitten, Twice Shy? The Lasting Impact of Enforcement on Tax Compliance". 2018. *The Journal of Law and Economics*. 61. Pages 1-35.
- Do, Q.A , T. Nguyen and A. Tran, "One Mandarin Benefits the Whole Clan: Hometown Favoritism in an Autocracy", 2017, *American Economic Journal: Applied Economics*, 9(4), Pages 1-29
- Nguyen, V., A. Tran and R. Zeckhauser, "Stock Splits to Profit Insider Trading: Lessons from an Emerging Market," , 2017, *Journal of International Money and Finance*, 74, 69-87.
- Nguyen C. and A. Tran, "The Effect of Having Children on Women's Marital Status", 2017, *Journal of Development Studies*, Pages 1-16
- Giang, L., C. Nguyen, and A. Tran, "Does PAPI monitoring improve local governance? Evidence from a natural experiment in Vietnam", 2017, *International Journal of Development Issues*, 16(1), Pages 85-106
- DeBacker J., B. Heim, A. Tran and A. Yuskavage, "The Impact of Legal Enforcement: An Analysis of Corporate Tax Aggressiveness after an Audit," 2015, *Journal of Law and Economics*, 58(2), Pages 291-324
- DeBacker J., B. Heim and A. Tran, "Importing Corruption Culture from Overseas: Evidence from Corporate Tax Evasion in the United States," 2015, *Journal of Financial Economics*, 117, Pages 122-138
- Acuna-Alfaro J., C. Nguyen, T. Phung, and A. Tran, "The Urban-Rural Gap in Governance: Evidence from Vietnam", 2015, *The International Public Management Review*, 16(1), Pages 165-191
- Bohnet I., B. Herrmann, M. Paryavi, A. Tran, and R. Zeckhauser, "Improving Outcomes in the Trust Game: The Games People Choose in Oman, the United States, and Vietnam", 2017, in Van Lange, P. A. M., Rockenbach, B., & Yamagishi, T. Eds. *Social Dilemmas: New Perspectives on Trust*. New York: Oxford University Press.
- Nguyen C., A. Tran, "Do International Remittances Matter to Tobacco Spending? Evidence from a Developing Country", 2014, *European Journal of Development Research*, 26(5), Pages 629-650.
- Nguyen C., A. Tran, "Poverty Identification: Practice and Policy Implications in Vietnam," 2014, *Asian-Pacific Economic Literature*, 28(1), Pages 116-136
- Malesky E., C. Nguyen and A. Tran, 2014, "The Impact of Recentralization on Public Services: A Diff-in-Diff Analysis of the Abolition of Elected Councils in Vietnam," 2014, *American Political Science Review*, vol. 108(1), Pages 1-25
- Nguyen C., A. Tran, "The Role of Crop Land during Economic Development: Evidence from Rural Vietnam," 2013, *European Review of Agricultural Economics*, 41(4), Pages 561-582.
- Tran A. and R. Zeckhauser "Rank as an Inherent Incentive: Evidence from a Field Experiment," 2012, *Journal of Public Economics*, vol. 96(9-10), Pages 645-650

Malesky E., P. Schuler and A. Tran, "The Adverse Effects of Sunshine: A Field Experiment on Legislative Transparency in an Authoritarian Assembly," 2012, *American Political Science Review*, vol. 106(4), Pages 762-786

Malesky E., P. Schuler and A. Tran "Familiar Patterns and New Development Ahead of the 11th Vietnamese Communist Party's Congress", 2011, *South East Asian Affairs 2011*, Pages 339-363

### **BOOK CHAPTERS**

Cole S. and A. Tran, "Evidence from the Firm: A New Approach to Understanding Corruption," 2011, in S. Rose-Ackerman and T. Soreide eds. *International Handbook on the Economics of Corruption* (Volume II): Edward Elgar, Pages 408-418

Tran A. "Corruption, Political Systems and Human Development," 2010, in A. K. Rajivan, R. Gampat Eds. *Perspectives on Corruption and Human Development*, Pages. 268 – 320: McMillan

Tran A. and R. Maclean-Abaroa "Four Stages to Analyze and Prevent Corruption", 2007, *Kennedy School Review*, Pages 43 – 60

Tran A. and A. Vu, "Fiscal Options in the Future," 2002, in Binh Tran-Nam and Chi Do-Pham (Eds.) *Vietnam Economy: the Dormant Dragon*, Pages 74 – 88: Routledge

### **ARTICLES UNDER JOURNAL REVIEW**

"Which Regulations Reduce Corruption? Evidence from the Internal Records of a Bribe-paying Firm"

R&R: *Journal of Development Economics*

"Gender Equality in Education, Health Care, and Employment: Evidence from Vietnam" (with Cuong Nguyen)

R&R: *Feminist Economics*

"Do People Pay Higher Bribes for Urgent Services? Evidence from Informal Payments to Doctors in Vietnam" (with Quoc-Anh Do and Trang V. Nguyen)

R&R: *World Bank Economic Review*

### **WORKING PAPERS:**

"The Darker Side of Private Ownership: Tax Avoidance by 3,650 Privatized Vietnamese Enterprises" (with Ngoc Dao)

"Bribes for Sales: Evidence from the Second Set of Books" (with Shawn Cole)

"An Instrumental Variables Approach to Estimating the Effects of Media on Corruption Perception" (with Thuy Nguyen)

"Quantity and Disability of Children: Evidence from Vietnam" (with Cuong Nguyen)

## **RESEARCH PROJECTS:**

“Economies and Diseconomies to Industry Scale: Evidence from Vietnam’s Economic Growth” (with David Audretsch and Cuong Nguyen)

“Does Public Monitoring Improve Local Governance? Evidence from Randomized Field Experiment in Vietnam” (With Edmund Malesky and Cuong Nguyen)

The long-term effect of tax enforcement: Evidence from IRS random audits

Monitoring technology and traffic police’s corruption

Firms-politicians networks

Internet censorship in authoritarian regimes

## **OTHER APPOINTMENTS AND PROFESSIONAL CONSULTANTSHIPS:**

Co-founder and Advisor  
Mekong Development Research Institute (<http://mdri.org.vn/>)

Co-founder and Executive Board Member  
International Society of Vietnamese Economists ([www.isve-international.org](http://www.isve-international.org))

Faculty Research Associate  
Harvard University, 2009-2011

Short-term Consultant  
The World Bank Institute, Washington D.C. and Hanoi, multiple times, 2006-present

Short-term Consultant  
United Nations Development Programme, Hanoi and Colombo, multiple times, 2002-present

Researcher  
Prime Minister’s Research Council, Vietnam, 2000-2003

Researcher  
Vietnam Aviation, Vietnam, 1995-2000

## **REFEREE REPORTS:**

American Economic Review  
Journal of Economic Behavior and  
Organization  
European Journal of Political Economy  
Journal of Public Economics

Journal of Accounting and Taxation  
Economics Bulletin  
Journal of Law and Economics  
Journal of Public Administration Research and  
Theory

Journal of Policy Analysis and Management  
Small Business Economics

Quarterly Journal of Economics  
Strategic Management Journal

## **RESEARCH GRANTS AND CONSULTANCIES**

Principal Investigator, USAID, Vietnam Leads Project, 2019-2022, \$2 million.

Instructor, USAID, Improving capacity for senior government officials in Vietnam, 2016, 2017, 2018 - roughly \$10,000 annually

Consultant, Asian Development Bank, strengthen regulatory and policy frameworks to enable further development of small and medium enterprises (SMEs) in Viet Nam, 2017 – \$56,500

Consultant, Chemonics and USAID, Providing Conceptual Framework And Completion Of Analysis On Productivity And Competitiveness Of The Economy, 2016 – \$34,500

Consultant, UK Department for International Development, Politician-Firm Networks, 2013-2014

Consultant, UNDP, Public Administration Reform Index, 2013

Consultant, World Bank, Governance in Transport Sector, 2011

Consultant, World Bank, Local Anti-Corruption Program, 2009

Consultant, UNDP, Human Development Report: Tackling Corruption, Transforming Lives, 2008

Consultant, UNDP, Targeted Poverty Reduction Program, Impact Evaluation Component, 2007

Consultant, German Technical Cooperation, Inter-Ministerial Coordination for Accession to World Trade Organization, 2003

Consultant, UNDP, Economic Impact of Integration, 2003

## **TEACHING:**

Development Economics (D-573: 2012-Present. Graduate level)

Economic Development, Globalization and Entrepreneurship (D-669: 2018 - 2019)

International Development in Practice (V-550: 2017-Present)

Approaches to Development (V-576: 2010, 2011. Graduate level)

International Economic Strategy and Trade Policy (V-577: 2010-Present. Graduate level)

Public Management Economics (V-517: 2012-2015. Graduate level)

Gatekeeping Faculty and Advisor for International Development Concentration, Master in Public Affairs Program

Dissertation supervision: Chantalle LaFontant; Luke Shimek; Duc Anh Dang; Thuy Dieu Nguyen; Diep Thi Ngoc Duong (SIU); Hyesong Ha; Aamer Shahid (GRIPS – current); Ricardo Andres Bello Gomez

(current); Sulaiman Qeyamat (current).

**PROFESSIONAL SERVICES:**

Member, Promotion and Tenure Committee, O'Neill, 2020-present

Member, Strategic Planning Committee, O'Neill, 2020-present

Member, Master of Public Affairs Admissions Committee, O'Neill, 2010-present

Member, Master of Public Affairs Admissions Committee, O'Neill, 2010-present

Member, Master of Public Affairs Curriculum Committee, O'Neill, 2016-present

Member, International Engagement Awards Committee, O'Neill, 2013-present

Coordinator, Core Faculty Group for the International Development Concentration for O'Neill MPA Program, 2011-present

Member, O'Neill Ambassadors Selection Committee, O'Neill, 2010-2011

Member, Program Committee for the 2014 Midwest Political Science Association Meeting

Member, Drafting Committee for the International Development Concentration, 2010

Support Faculty Member, Conference of the International Public Affairs Association, 2010 and 2013

Support Faculty Member, O'Neill PhD Students' Conference 2010

Faculty Mentor, Vietnamese Student Association, Indiana University, 2009-present

Member, American Economic Association, 2009-present