

## **OFFICIAL VITA**

January 2009

### **NAME**

Johnson, Craig Lawrence

### **EDUCATION**

University at Albany, State University of New York, M.P.A., 1987; Ph. D., 1993

Public Administration: Public Finance and Policy Analysis

Dissertation Title: The Role of Financial Advisors in Competitive Bid Bond Sales: Certification and Reputational Signaling.

San Jose State University, B.A., 1984

Social Science and Government

Hartnell College, A.A., 1982

General Education and Social Sciences

### **ACADEMIC APPOINTMENTS**

Indiana University, School of Public and Environmental Affairs (SPEA), Bloomington

Associate Professor, July 1, 1999 - Present

Assistant Professor, 1993 - 1999

Lecturer, 1992-1993

University at Albany, State University of New York

Lecturer, 1991-1992

### **OTHER APPOINTMENTS AND PROFESSIONAL CONSULTANTSHIPS**

#### **Professional Employment**

Indiana University-Bloomington

Minority Achievers Program/Mathematics and Science Scholarships (MAP/MASS) (recently renamed the Hudson-Holland Scholarship Program)

Director, 1999-2002

New York State Assembly, Office of the Deputy Speaker

Legislative Policy Analyst, 1987-1988

New York State Division of the Budget

Budget Analyst, 1986-1987

#### **Consulting, and Executive and Institute Education**

Indiana University Crane PMC XVII, October 27-31, 2008.

Indiana State Senate, Property Tax Reform, January 2008.

Advance America, Property Tax Replacement Study, December 21, 2007.

United States Naval Sea Systems Command (NAVSEA), August 13-17, 2007; and August 4-8, 2008.  
SPEA Public Finance Model. Seminar in the Global Crossroads (NIDA Scholars-Bangkok), May 31, 2007.  
Indiana Family and Social Services Administration, Division of Family and Children, Bureau of Child Support Enforcement, 2002-2006.  
Mayor's Office of the City of Beech Grove, Indiana, 2004.  
Office of the Pike Township Trustee, Marion County, Indiana, 2004.  
University at Albany, State University of New York, Nelson A. Rockefeller College of Public Affairs and Policy, April 2003.  
State of Indiana, Legislative Fiscal Agency, 2003.  
National Forum of Black Public Administrators Executive Leadership Institute, February 2003.  
Smith College Lewis Leadership Program, January 2003.  
Indiana Family and Social Services Administration, Division of Family and Children, Bureau of Child Support Enforcement, 2002-Present.  
National Association of Realtors, 2002.  
Anexsys, LLC., 2001.  
U. S. Army Corps of Engineers, Louisville District, Executive Education Program, September 3, 1999.  
Association of Indiana Enterprise Zones, 1998-2000.  
Ameritech Fellow, Institute for Development Strategies, Indiana University, 1996-2001.  
State of Indiana Board of Tax Commissioners, 1995-1997.  
United States Department of Labor, Office of Research and Economic Analysis, Pension and Welfare Benefits Administration, 1994-1995.  
Morgan Stanley Group, Inc., Tax-Exempt Securities Division, 1990.

### **AWARDS and HONORS**

Committee on Institutional Cooperation (CIC) Fellow. 1999-2000.  
Teaching Excellence Recognition Award, Indiana University. 1998, 1999.  
Outstanding Graduate Teaching Award, SPEA. 1998, 2002.  
Indiana University Graduate Faculty, Associate Member.  
Dr. Seth Spellman Academic Achievement Award. University at Albany, State University of New York. 1988-1990.  
*Magna cum laude*; National Who's Who Exceptional Achievement Dean's List; Presidents Honor Roll. San Jose State University. 1984.  
Valedictorian; Presidents Honor Roll, Hartnell College. 1982.

### **TEACHING ASSIGNMENTS**

Indiana University, School of Public and Environmental Affairs, Bloomington

1. V361 Financial Management (1998)
2. V372 Financial Management and Budgeting (1992-1994, 1996-1999)
3. V390 Readings in Public and Environmental Affairs (1997, 1998)
4. V441 Topics in Finance/Financial Management (1995-1999, 2004-2008)
5. V442 Infrastructure Finance (1993, 1994)
6. V550 Environmental Finance (2000)

7. V550 E-Government (2004)
8. V560 Public Finance and Budgeting (1993-1999, 2001-2003, 2007-2008)
9. V580 Readings in Public Affairs (1993, 1995, 1997, 1999)
10. V590 Research in Public Affairs (1993, 1994, 1996, 1998, 1999)
11. V600 Capstone in Public Affairs (2004-2008)
12. V667 Seminar in Public Capital and Debt Theory (1993, 1995, 1997-1999, 2001-2008)
13. V685 Research Seminar in Public Affairs (2005)

Indiana University, Student Academic Center, Office of the Vice Chancellor for Academic Affairs and Dean of Faculties, Bloomington

1. X155 Critical Reading and Writing: MAP/MASS Seminar (2002)

University at Albany, State University of New York, Nelson A. Rockefeller Graduate School of Public Affairs, Department of Public Administration and Policy

1. PAD 646 Government Fiscal Management (1991)
2. PAD 647 Development Finance (1992)
3. PAD 501 Public Budgeting and Accounting (1992)
4. PAD 511Q Seminar in Environmental Finance: Using Financial Markets to Finance Environmental Investments (1999)

## **SERVICE**

### **University Committee Service**

Athletic Committee, Elected Member, 2005-Present

Campus Retention Committee, Member, 2002-2004

Minority Achievers Program, Mentor, 1995-1998

13th Annual Black Knowledge Bowl, Judge, 1995-1996

Black History Month Committee, Member, 1995-1996

President's University Budget Panel, University at Albany, State University of New York, Member, 1990

Search Committee for Vice President for Academic Affairs, University at Albany, State University of New York, Member, 1990

### **School Committee Service**

Public Finance, Budgeting, Economics, and Public Policy Analysis Faculty, Chair, 2008-Present

SPEA Dean Search Committee, 2007-2008

Public Financial Management/Budgeting Search Committee, Chair, 2007-2008

MPA Curriculum Committee, 2006-2007

Executive Education Advisory Committee, Member, 2005-Present

Health Administration Search Committee, Chair, 2005-2006

Public Affairs and Public Policy Doctoral Program Committee, Member, 2005-Present

Ph.D. Review Committee, Member, 2004-2005

SPEA Research Cabinet, Member, 2003-2007

SPEA Marketing Committee, Member, 2003-2005

MPA Core Curriculum Review Committee, Member, 2003

Neal Marshall Lecture in Public Policy, Chair, 2003-Present  
Executive Education Committee, 2001  
Joint Ph. D. in Public Policy Committee, 1998  
Strategic Directions Committee, Member, 1997-2000  
Faculty Position Search and Screen Committees, Member, 1997-2000  
Administrative Review Committee of the Dean of the School of Public and Environmental Affairs, Member, 1996  
Computer Committee, Member, 1992-1994  
Bloomington Graduate Policy Committee, Member, 1993-1999  
Library Committee, Member, 1993-1996  
Public Finance Concentration Review Committee, Chair, 1996  
Task Force on Undergraduate Finance Concentration, Member, 1993  
Task Force on Graduate Finance Concentration, Member, 1993

### **Student Service**

Doctoral Student Progress Review and Dissertation Committees for Ph. D. in Public Affairs program: Beth Neary (2006-Present); Janey Qian Wang (2006-Present); Carletta Taylor (2005-Present); Sharon Kioko (2003-2008); Shaun Harper (2001-2003); Ken Kriz (Chair, 1997-2000); Brad Carso (1997-2002); Christine Martell (1998-2000); Brent Smith (1997-2001); Enrique Rabell-Garcia (1999-2006); Salvador Espinoza Perez (2004-2007); Olha Krupa (2004-Present); Hongwung Wang (2007-Present).  
E-Government Colloquium, Faculty Advisor, 2003-2004  
Diversity in Public and Environmental Affairs, Faculty Advisor, 1998 – 2000.  
Lilly Fellow Advisor - Mitigation Plan for Designated Restoration Area in the Lake Monroe Watershed, 1996-1997  
Lilly Fellow Sponsor, 1993  
Committee on Institutional Cooperation (CIC), Student Research Opportunity Program, Roundtable Discussion Group Facilitator, Summer 1996  
Woodrow Wilson Junior Summer Institute, Recruiter, June 1996  
Public Financial Administration Concentration, Graduate Advisor, M.P.A. program, 1994-Present  
Public Finance Association, Founding Faculty Advisor, 1995-2007  
Student Research Opportunity Program, Mentor, 1994  
Undergraduate Advisor, B.S.P.A program, 1992-Present  
Undergraduate Finance Club, Sponsor, 1993

### **Public Service**

Governmental Accounting Standards Board (GASB), Public-Private Partnership Advisory Committee, Member, 2007-Present.  
Indiana Fiscal Policy Institute, Fiscal Performance Project, 2004-2005.  
Office of the Pike Township Trustee, 2003-2005.  
National Association of Schools of Public Affairs and Administration, Finance Committee, Member, 2001-2007.  
Association for Budgeting and Financial Management, Executive Committee, Member, 2001-2003.

Metropolitan School District of Pike Township, District Human Relations Advisory Team, 1998-2003.

Metropolitan School District of Pike Township, Volunteer Mathematics Pentathlon Instructor, 2001-2002.

Metropolitan School District of Pike Township, Central Elementary School Improvement Committee, 2001-2002.

Metropolitan School District of Pike Township, Redistricting Committee, 2000

Association of Indiana Enterprise Zones, Attended Meetings and Presented Report, May 1998 – December 1998.

Economic Development and Globalization: New Research and Policy Directions Workshop, Institute for Development Strategies, Bloomington, IN. December 4, 1998.

Federal Financial Management Forum at School of Public Affairs, University of Maryland, February 18, 1998

State of Indiana Board of Tax Commissioners, 1995-1997

Legislative Update on Property Taxes cassette tape, Office of Communications and Marketing, Indiana University, 1997

Indiana Citizens' Commission on Taxes, Presentation, June 1997.

Newspaper interviews: The Allentown Morning Call, story on Pennsylvania Turnpike privatization, May 15, 2008; National Public Radio (KCUR), Story on Tax Increment Financing in Kansas City, September 4, 2007; Associated Press News, Story on federal accounting and reporting practices in United States Department of Defense and Homeland Security, August 2007; The News-Press, commentary for story on South Florida Water Management District's plan to issue Certificates of Participation to finance Everglades restoration projects; Fort Wayne Journal Gazette, commentary for story on transportation finance in Indiana, January 2006; Retail Traffic Magazine, September 2004; Wall Street Journal, commentary for article on E-Government, May 2002; Philanthropy Matters, extensive interviews for article, "Monitoring Your Organization's Vital Signs," on Eastside Community Investments and nonprofits research; Logansport News, commentary on financial market impact of Treasurer's personal bankruptcy, 1998; Detroit News, commentary for article on tax increment financing, January 1996; San Diego Tribune, commentary for series of articles on lease revenue financing and the financing of San Diego Jack Murphy Stadium, 1996; Daily Ledger (Indiana), commentary for article on school corporation financing, 1996; Herald Times, commentary for editorial on tax systems, 1995; Indianapolis Star, commentary for articles on property taxes and debt, 1993.

Indianapolis Adult Literacy Coalition, Scholar, 1994

Indiana Coalition of Blacks in Higher Education, Member, 1993-1996

Bloomington Tomorrow Forum (the annual review of the master plan), Presentation, November 1993.

Empire State Black Arts and Cultural Festival Inc., 1989-1991

## **PROFESSIONAL ACTIVITIES**

### **Peer Review Activities**

Public Finance Review, review of journal articles, 2008

Journal of Public Policy Analysis and Management, review of journal articles, 2006-2008

Journal of Public Affairs Education, Editorial Board, Member, 1997-2003

Public Budgeting and Finance, Editorial Board, Member, 1995-1999

Journal of Public Budgeting, Accounting and Financial Management, review of journal articles, 2003-Present

Journal of Public Finance and Management, review of journal articles, 2003-2006

State and Local Government Review, review of journal articles, 2003-2006, 2008

Public Administration Review, review of journal articles, 1999

Journal of Public Affairs Education, review of journal articles, 1998-2001

Municipal Finance Journal, review of journal articles, 1994-2006

Public Budgeting and Finance, review of journal articles, 1993-2006, 2008

Worth Publishers, review of Public Finance and Public Policy textbook proposal. (2003)

Richard D. Irwin, A Times Mirror Higher Education Group, Inc. Company, review of textbook State and Local Public Finance (1996), 1994.

## **GRANTS**

United States Department of Health and Human Services, Administration for Children and Families, Office of Child Support Enforcement; Indiana Family and Social Services Administration, Division of Family and Children. “Improvements in Child Support Distribution Using Web-Based Technology.” 2003-2006. (co-principal investigator)

United States Department of Health and Human Services, Administration for Children and Families, Office of Child Support Enforcement; Indiana Family and Social Services Administration, Division of Family and Children. “Electronic Disbursement of Child Support Using Hoosier Works Debit Cards.” 2002-2005. (co-principal investigator)

National Association of Realtors. “A Study on Tax Increment Financing.” November 2002.

Center on Philanthropy. Extension grant for research on “Eastside Community Investments.” April 2001. (co-principal investigator)

PricewaterhouseCoopers Endowment for the Business of Government, 2000-2001.

Center on Philanthropy. Grant for research on “Eastside Community Investments.” 1999-2001. (co-principal investigator)

Advanced Research and Technology Institute (ARTI). Indiana University. Grant for project entitled “An Analysis of Indiana Enterprise Zone Revenue Options and Incentives.” 1998.

Institute for the Study of Government and the Nonprofit Sector. Indiana University’s Center on Philanthropy and Center for Urban Policy and SPEA. Community Development Loan Funds Grant Proposal. 1997. (co-principal investigator)

Institute for Development Strategies. Indiana University. Grant for work on Tax Increment Finance and Economic Development book. 1996-2000.

Indiana State Board of Tax Commissioners. Study of the Impact of Converting to a Fair Market Value Assessment System in Indiana. 1995-1997. (co-principal investigator).

United States Department of Labor, Office of Research and Economic Analysis, Pension and Welfare Benefits Administration. 101 Important References for Economically Targeted Investments (ETI) Policymakers: An Annotated Bibliography. September 1994-June 1995. (co-principal investigator).

Center for Urban Policy and the Environment. Indiana University. Grant for study on Indiana Economic Development Financing. 1993.

## **PUBLICATIONS** (sole author unless otherwise noted)

### **Book**

Tax Increment Finance and Economic Development: Uses, Structure and Impact. State University of New York Press, State University Plaza, Albany, New York. May 2001. (co-editor)

### **Publications in Peer-Reviewed, Refereed Journals**

“Electronic Funds and Benefits Transfers, E-Government, and the Winter Commission.” Public Administration Review. Special Issue on The Winter Commission Report Revisited. Twenty-First Century Challenges Confronting State and Local Governance-and How Performance Can Be Improved. Supplement to Volume 68, December 2008. (co-author) (referred)

“A Framework for Pricing Government E-Services.” Electronic Commerce and Research Applications. Volume 6, Issue 4, December 2007. (referred)

“Fiscal Institutions, Credit Ratings and Borrowing Costs.” Public Budgeting and Finance. Volume 25, Number 1, Spring 2005. (co-author) (refereed)

“The State of the Tobacco Settlement: Are Settlement Funds Being Used to Finance State Government Budget Deficits? A Research Note.” Public Budgeting and Finance. Volume 24, Number 1, Spring 2004. (refereed)

“The Rise and Fall of Eastside Community Investments, Inc.: The Life of an Extraordinary Community Development Corporation.” Journal of Urban Affairs. Volume 25, Number 5, 2003. (co-author) (refereed)

“The Impact of Three Credit Ratings on Interest Cost: An Examination of State Government Bonds.” Municipal Finance Journal. Volume 23, Number 1, Spring 2002. (co-author) (refereed).

“State Government Credit Quality – Down, But Not Out!” Public Administration Review. Volume 59, Number 3, May/June 1999. (refereed)

“Tax Increment Debt Finance: An Analysis of the Mainstreaming of a Fringe Sector.” Public Budgeting and Finance. Volume 19, Number 1, Spring 1999. (refereed)

“The Orange County Debacle: Where Irresponsible Cash and Debt Management Practices Collide.” Municipal Finance Journal. Volume 17, Number 2, pp. 1-15, Summer 1996. (co-author) (refereed)

“Alternative Debt Financing Mechanisms for Economic Development.” State and Local Government Review. Volume 28, Number 2, pp. 78-89, Spring 1996. (refereed)

"Managing Financial Resources to meet the Nation's Environmental Infrastructure Needs: The Case of State Revolving Funds." Public Productivity and Management Review. Volume 18, Number 3, pp. 263-276, Spring 1995. (refereed)

"An Empirical Investigation of the Pricing of Financial Advisor Services." Municipal Finance Journal. Volume 15, Number 3, pp. 36-52, Fall 1994. (refereed)

"Certificates of Participation and Capital Markets: Lessons from Brevard County and Richmond Unified School District." Public Budgeting and Finance. Volume 14, Number 3, pp. 41- 54, Fall 1994. (co-author) (refereed)

"The Changing Structure of the Municipal Financial Advisor Industry." Municipal Finance Journal. Volume 15 Number 1, pp. 1-17, Fall 1994. (refereed)

“Certificates of Participation in Brevard County: A Local Political Issue and Its Implications for the National Municipal Bond Market.” Municipal Finance Journal. Volume 15, Number 1, pp. 50-74, Spring 1994. (co-author) Published as the revised transcript of panel discussion at the annual Southeastern Conference for Public Administration.

"The Role of Financial Advisors in the Negotiated Sale of Tax-Exempt Securities." Journal of Applied Business Research. Volume 8, Number 2, pp. 7-19, Spring 1992. (co-author) (refereed)

### **Peer-Reviewed Chapters in Published Books**

“Government-Wide Financial Benchmarks for State Governments.” Handbook of Governmental Accounting. CRC Press, December 19, 2008.

“E-Government Financial Management Models.” Financial Management Theory in the Public Sector. Aman Khan and W. Bartley Hildreth, editors. Praeger Publishers, Westport, Connecticut. 2004.

“The Collapse of Federal Fiscal Home Rule in the District of Columbia: An Analysis of Municipal Financial Condition.” Case Studies in Budgeting and Financial Management (2<sup>nd</sup> Edition, Revised and Expanded). Aman Khan and W. Bartley Hildreth, Editors. Kendall/Hunt Publishing Company, Dubuque, IO. 2003. (co-author)

“The Richmond Unified School District Default: COPs, Bankruptcy, Default, State Intervention and Epilogue.” Case Studies in Public Budgeting and Financial Management (2<sup>nd</sup> Edition, Revised and Expanded). Aman Khan and W. Bartley Hildreth, Editors. Kendall/Hunt Publishing Company, Dubuque, IO. 2003. (co-author)

“Financing and Pricing E-Service.” E-Government 2003. Mark A. Abramson and Therese L. Morin, editors. IBM Endowment for The Business of Government. Rowman & Littlefield Publishers. 2003.

“The Use of Debt in Tax Increment Finance.” Tax Increment Finance and Economic Development: Uses, Structures and Impact. Craig L. Johnson and Joyce Man, Editors. State University of New York Press. May 2001.

“A Review of Tax Increment Financing Laws.” Tax Increment Finance and Economic Development: Uses, Structures and Impact. Craig L. Johnson and Joyce Man, Editors. State University of New York Press. May 2001. (co-author)

“An Analysis of the Implications of California’s Proposition 218, the “Right to Vote on Taxes Act,” on Municipal Debt.” Policy Analysis Methods. Stuart S. Nagel, Editor. (Policy Studies Organization.) Nova Science Publishers, Commack, NY. 1999. (co-author)

“The Municipal Bond Market: Structure and Changes.” Handbook of Public Finance. Fred Thompson and Mark T. Green, Editors. Marcel Dekker, pp. 483-522, 1998. (co-author)

“Administering Public Debt.” Handbook of Public Administration. (2<sup>nd</sup> Ed.) James Perry, Editor. Jossey-Bass Publishers, San Francisco, pp. 348-371, 1996.

“The Richmond Unified School District Default: COPs, Bankruptcy, Default and State Intervention.” Case Studies in Public Budgeting and Financial Management. Aman Khan and W. Bartley Hildreth, Editors. Kendall/Hunt Publishing Company, Dubuque, IO, pp. 525-540, 1994. (co-author)

### **Expert-Reviewed Chapter in Published Book**

“The Role of NGOs as Investment Intermediaries in ETI and Linked Deposit Programs.” Chapter 15 in Proceedings: The Role of NGOs in Economic Development “State-of-the-Art” International Research Conference. Charles F. Bonser, Editor. Institute for Development Strategies. Indiana University. December 1995. (co-author)

### **Book Review and Resource Review**

Book review of: “Digital Government: Technology and Public Sector Performance,” by Darrell M. West. (Princeton University Press) Journal of Policy Analysis and Management. Volume 25, Number 4, Fall 2006.

“Environmental Finance: Sowing Intellectual Seeds to Cultivate a New Field,” Journal of Public

Affairs Education. Volume 6, Number 2. April 2000.

Book review of: "Local Economic Development Policy: The United States and Canada," by Laura A. Reese. Urban Affairs Review. Volume 34, Number 2. 1998. (co-author)

### **Contract Research Reports**

"Property Tax Replacement Study Report of Advance America's Property Tax Repeal Plan. Released January 8, 2008.

"Improvements in Child Support Distributions Using Web-Based Technology: Final Report" Institute for Family and Social Responsibility. Report for Indiana Department of Child Services and United States Department of Health and Human Services. September 30, 2006.

"Report on the Planning, Design and Development (Pre-Implementation) Stages of the new Web-Based System for Researching Child Support Distributions." Institute for Family and Social Responsibility. Report for Indiana Department of Child Services and United States Department of Health and Human Services. October 29, 2005.

"Electronic Disbursement of Indiana's Child Support: Final Report." Institute for Family and Social Responsibility. Indiana Family and Social Services Administration and United States Department of Health and Human Services. February 28, 2005.

"Electronic Disbursement of Indiana's Child Support, Interim Report on the Performance Output Survey of the Current System." Institute for Family and Social Responsibility. Indiana Family and Social Services Administration and United States Department of Health and Human Services. June 2, 2004.

"A Study on Tax Increment Financing." National Association of Realtors. November 2002.

"State Web Portals: Delivering and Financing E-Service." E-Government Series. The PricewaterhouseCoopers Endowment for The Business of Government. January 2002. (co-author)

"Financing and Pricing E-Government Services: An Analysis of Web Portals." Report for PricewaterhouseCoopers Endowment for the Business of Government. October 5, 2001.

"A Return on Investment Framework for Evaluating E-Government." Report for Anexsys, LLC. April 9, 2001. (co-author)

"An Analysis of Indiana Enterprise Zone Revenue Options and Incentives." Report for Association of Indiana Enterprise Zones. December 2, 1998.

"Property Tax Increment Financing and Market Value Assessment in Indiana." Report for State of Indiana Board of Tax Commissioners. April 1997.

“The Impact of Converting to a Fair Market Value Property Assessment System on Indiana Property Tax Abatements.” Report for State of Indiana Board of Tax Commissioners. April 1997.

“The Impact of Converting to a Fair Market Value Property Assessment System on Local Government Debt in Indiana.” Report for State of Indiana Board of Tax Commissioners. April 1997.

Report of the Indiana Fair Market Value Study. Presented to the Interim Legislative Study Committee on Real Property Assessment Practices of the General Assembly of the State of Indiana. December 10, 1996. (co-author)

101 Important References for ETI Policymakers: An Annotated Bibliography. Report prepared for the U.S. Department of Labor, May 1995. (co-author)

Financing Economic Development in Indiana: A Financial Analysis of Economic Development Income Tax, Property Tax Increment and Lease Rental Bonds. A Report Prepared for the Center for Urban Policy and the Environment, Indiana University, March 1994.

A Study on Environmental Finance: Survey of Planned Resource Recovery Facilities. A Report Prepared for Morgan Stanley Group, Inc. Tax-Exempt Securities Division, August 1990.

The People's Budget: Budget Policy Statement Fiscal Year 88-89. Office of the Deputy Speaker of the New York State Assembly, September 1987. (co-author)

### **Manuscripts Under Review and Near Completion**

“Government-Wide Financial Statements and Credit Risk.”

“Reversing the Privatization Decision: The 91 Express Lanes and the role of the Non-Compete Clause.”

“Are Credit Ratings Leading Indicators of State Government Financial Condition?”

“Toll Road Privatization Transactions.”

“The Choice to Securitize Tobacco Settlement Payments.”

“Does Revenue Diversification Matter: An Analysis of Measures?”

“Digital-Era Governance and the Expanding Role and Efficacy of E-Government Innovation in US Social Services.”

### **Papers and Presentations at Meetings and Conferences**

“Fundamentals & Choices.” Indiana Property and Income Tax Forum. Light of the World Christian Church, August 26, 2007.

“Digital-Era Governance and the Expanding Role and Efficacy of E-Government Innovation in US Social Services.” VII International Scientific Conference. Modernization of Economic and Social Development. Sponsored by the Higher School of Economics. Moscow, Russia, April 2007. (co-presenter)

“Trends in State Financial Results.” 18<sup>th</sup> Annual Conference on Public Budgeting and Financial Management Association for Budgeting and Financial Management Conference. Atlanta, Georgia, October 2006. (co-author)

“Privatizing Toll Roads in the United States: A descriptive analysis of recent cases.” Martin School of Public Policy and Administration, Public Finance and Financial Management Symposium, The Buck Starts Where? Paying for Public Services. Lexington, Kentucky. May 2006. (co-author)

“Financial Analysis using the new Government-Wide Financial Statement Reporting Model: the development of State Government Benchmarks.” 48<sup>th</sup> Annual Western Social Science Association Conference. Phoenix, AZ. April 2006.

“The Choice to Securitize Tobacco Settlement Payments.” 17<sup>th</sup> Annual Conference on Public Budgeting and Financial Management. Association of Budgeting and Financial Management Conference. Washington, D.C., November 2005. (co-author)

“Does Revenue Diversification Matter: An Analysis of Measures?” 17<sup>th</sup> Annual Conference on Public Budgeting and Financial Management. Association of Budgeting and Financial Management Conference. Washington, D.C., November 2005. (co-author)

“The Use of Derivatives to Hedge Risk: The Case of Tobacco Securitization Bonds.” Midwest Finance Association 54<sup>th</sup> Annual Meeting. Milwaukee, Wisconsin. March 10, 2005. (co-author)

“Electronic Disbursement of Indiana’s Child Support.” Association for Public Policy Analysis and Management, Atlanta, Georgia. October 2004. (co-author)

“Could Governments Hedge Financial Risk?” National Tax Association. 96<sup>th</sup> Annual Conference on Taxation. Chicago, Illinois. November 13-15, 2003. (co-author)

“Implementing the Electronic Disbursement of Child Support Payments.” The National Conference on Digital Government Research (dg.o2003), Boston, Massachusetts, May 19, 2003. (co-author)

“Are Budgetary Reserve Funds Working? A Political and Financial Analysis of State Government Reserve Funds during times of Fiscal Stress.” Midwest Political Science Association. Chicago, Illinois, April 2003.

“Web Portal Financing: Development and Maintenance.” National Association of Chief Information Officers, 2002 Annual Conference, St. Louis, Missouri, December 2002.

“The Basics of Tax Increment Financing.” 2002 National Association of Realtors Conference and Expo, State and Local Fiscal Affairs Committee. New Orleans, Louisiana, November 2002.

“E-Government Financial Management.” 14<sup>th</sup> Annual Conference on Public Budgeting and Financial Management. Association of Budgeting and Financial Management Conference. Kansas City, Missouri, October 2002.

“On Pricing E-Government Services: An Analysis of Online Transactions.” The Western Social Science Association Conference. Albuquerque, New Mexico, March 2002.

“Financing and Pricing Web Portals.” 13<sup>th</sup> Annual Conference on Public Budgeting and Financial Management. Association of Budgeting and Financial Management Conference. Washington, D.C., January 2002.

“E-Government and the Digital Divide – On the Role of Web Portals.” Academy of Business Administration 2001 Global Trends Conference. Aruba, Netherlands Antilles, December 20, 2001.

“Fiscal Institutions, Borrowing Costs, and Infrastructure Finance.” Lincoln Institute of Land Policy Conference. Denver, Colorado, July 19-20, 2001. (co-author)

“The Rise and Fall of Eastside Community Investments: Implications for Local Governments and Community Development Corporations.” Midwest Political Science Association, 59<sup>th</sup> Annual National Meeting. Chicago, Illinois, April 19, 2001. (co-author)

“The Rise and Fall of Eastside Community Investments: Financial and Organizational Analysis of an Extraordinary Community Development Corporation.” Association for Research on Nonprofit Organizations and Voluntary Action, 29<sup>th</sup> Annual Conference. New Orleans, Louisiana. November 16, 2000. (co-author)

“The Rise and Fall of Eastside Community Investments: Financial and Organizational Analysis of an Extraordinary Community Development Corporation.” Association for Public Policy Analysis and Management, 22<sup>nd</sup> Annual Research Conference. Seattle, Washington, November 4, 2000. (co-author)

“The Rise and Fall of Eastside Community Investments: The Life of An Extraordinary Community Development Corporation.” Association for Budgeting and Financial Management, 12<sup>th</sup> Annual Conference. Kansas City, Missouri, October 7, 2000. (co-author)

“Information Systems in the MPA Curriculum: The Time is Now, but it Must be Done Right.” Invited presentation at the Center for Technology in Government, University at Albany, State University of New York. May 2000. (co-presenter)

“The Impact of Fiscal Limitations on Municipal Debt Structure and Costs: An Analysis of

California's Proposition 218."48<sup>th</sup> Annual Meeting of the Midwest Finance Association. Nashville, Tennessee, March 26, 1999. (co-author)

"The Impact of Additional Credit Ratings on Borrowing Costs: An Examination of State Bonds." 10<sup>th</sup> Annual Conference on Public Budgeting and Financial Management. Association of Budgeting and Financial Management 1998 Conference. November 5, 1998. (co-author)

Association of Indiana Enterprise Zones. Presented report: An Analysis of Indiana Enterprise Zone Revenue Options and Incentives. December 2, 1998.

Symposium on Nonprofits and Government. Institute for the Study of Government and the Nonprofit Sector. Indianapolis, In. Paper Discussant. May 29, 1998.

Tax Increment Financing and Economic Development: An Update. Great Lakes Economic Development Conference. Detroit, MI. October 16, 1997.

"An Analysis of the Implication of California's Proposition 218, the Right to Vote on Taxes Act," on Municipal Debt." Association for Public Policy Analysis and Management. Nineteenth Annual Research Conference. Washington, D.C. November 8, 1997. (co-author)

Market Value Assessment Study results presented to the Indiana Citizens' Commission on Taxes. June 1997.

Seminar on Environmental Equity and Sustainable Development Five years after the Rio Summit and Agenda 21. Washington, D.C. Panel Discussant on Environmental Justice. March 29, 1997.

Interim Report of the Indiana Fair Market Value Study. Presented to the Interim Legislative Study Committee on Real Property Assessment Practices of the General Assembly of the State of Indiana. December 10, 1996. (co-presenter)

"The Orange County Debacle: Where Irresponsible Cash and Debt Management Practices Collide." American Society for Public Administration Association. Association for Budgeting and Financial Management. October 1995.

"The Use of State-Bank Linked Deposits to Finance Small Business." Seventh Annual International Research Symposium on Small Business Finance. April 1995.

"The Role of NGOs as Investment Intermediaries in ETI and Linked Deposit Programs." The Role of NGOs in Economic Development "State-of-the-Art" International Research Conference. Indiana University-Bloomington. April 1995.

Environmental Public Finance: New Directions and Applications. Panel Moderator. Association for Public Policy Analysis and Management, October 1994.

"Financing Public Infrastructure in the 1990's: The Price of Financial Structure Diversity." American Society for Public Administration Association. Association for Budgeting and Financial Management. October 1994.

"The National Deficit and Debt Crisis." Indianapolis Adult Literacy Coalition Program for Literacy and Citizenship. May 5, 1994.

"Financing Redevelopment with Tax Increment Bonds & the "But For" Test: A Review of the Empirical Literature." National Forum for Black Public Administrators. April 29, 1994.

Financing Local Economic Development. Re-Direction of Growth Panel, Bloomington Tomorrow Forum on the Annual Review of Growth Policies Plan. November 6, 1993.

"The Effect of Financial Advisors on Borrowing Costs: The Implications for Contracting Out Financial Services." Association for Public Policy Analysis and Management Research, October 30, 1993.

"Property Tax Increment Financing in Indiana: The Circle Centre Mall." Regional Development Theory and Strategy Seminar, School of Public and Environmental Affairs, Indiana University-Bloomington, October 27, 1993.

"The Lesson from Brevard County - The Nonappropriation Option is Exercisable." Presented at the Southeastern Conference for Public Administration, Inc. October 6, 1993.

"The Effect of Financial Advisor Certification on Borrowing Costs." Section on Budgeting and Financial Management Fourth Annual Conference on Public Budgeting & Financial Management, October, 1992.

"Agency Costs in Public Sector Debt Financing: Financial Advisors in Competitive Sales." American Society for Public Administration. April 1990.

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